June 2011

Wage and Benefit Settlements – 2011

The first year of wage and benefit settlements reported to the Construction Labor Research Council so far this year averages $0.98 or 1.9 percent. These figures are higher than the $0.55 or 1.1 percent at this time last year, but lower than the $1.49 or 3.1 percent reported two years ago. Similarly, years two and three in settlements negotiated to date this year are higher than years two and three last year, but lower than two years ago.

The plurality of first year settlements (40 percent) was between 1.0 and 1.9 percent. At the extremes, nine percent of the settlements were for no increase while less than three percent of the settlements were greater than 4.0 percent. All of the settlements that had no increase either had an increase in the second year, or were for only one year.

As in 2010, the average increase for each successive year of three year contracts is higher than the preceding year. In other words, year two is higher than year one and year three is higher than year two. However, two years ago in 2009 at this time, year two had the highest average increase, followed by year three, with year one having the lowest average increase.

Regional Variation

The largest number of settlements was in the East North Central region, which is typical. Variation among the regions has been modest so far this year, ranging a low of 1.7 percent to a high of 3.2 percent. (For most regions number of settlements was quite limited.)

Multiple Year Contracts

To date, 45 percent of the settlements have been for one year. This is fewer than last year when over half of the agreements were for only one year. Three years continues to be the most common duration for newly negotiated contracts.

This report has been issued to provide an early indication of 2011 bargaining results. Subsequent reports will be released which will be more geographically representative and provide craft detail.
### Settlement Dollar Report by US (Summary)

<table>
<thead>
<tr>
<th>U.S.TOTALS</th>
<th>Year</th>
<th>.59 or Less</th>
<th>.79</th>
<th>.99</th>
<th>1.19</th>
<th>1.39</th>
<th>1.59</th>
<th>1.79</th>
<th>1.99</th>
<th>2.19</th>
<th>Over</th>
<th>Total</th>
<th>Average</th>
<th>Covered</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>17</td>
<td>14</td>
<td>12</td>
<td>12</td>
<td>7</td>
<td>8</td>
<td>2</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>75</td>
<td></td>
<td>$0.98</td>
<td>75,172</td>
</tr>
<tr>
<td>2</td>
<td>6</td>
<td>7</td>
<td>3</td>
<td>7</td>
<td>6</td>
<td>8</td>
<td>1</td>
<td></td>
<td>1</td>
<td>1</td>
<td>41</td>
<td></td>
<td>$1.36</td>
<td>41,158</td>
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<td>4</td>
<td>2</td>
<td>4</td>
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<td>9</td>
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<td>31</td>
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<td>$1.58</td>
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### Settlement Percent Report by US (Summary)

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<th>1.0</th>
<th>2.0</th>
<th>3.0</th>
<th>4.0</th>
<th>5.0</th>
<th>5.0</th>
<th>7.0</th>
<th>8.0</th>
<th>Total</th>
<th>Average</th>
<th>Covered</th>
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<tbody>
<tr>
<td>1</td>
<td>7</td>
<td>4</td>
<td>30</td>
<td>20</td>
<td>13</td>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>75</td>
<td>1.9%</td>
<td>75,172</td>
</tr>
<tr>
<td>2</td>
<td>4</td>
<td>11</td>
<td>17</td>
<td>8</td>
<td>1</td>
<td></td>
<td></td>
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<td>41</td>
<td>2.5%</td>
<td>41,158</td>
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<td>15</td>
<td>6</td>
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<td></td>
<td>31</td>
<td>2.7%</td>
<td>35,393</td>
</tr>
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</table>
Wage and Benefit Settlements
United States, Selected Regions and Crafts

<table>
<thead>
<tr>
<th>Coverage Settlements</th>
<th>Workers</th>
<th>Dollar 1st Year</th>
<th>Dollar 2nd Year</th>
<th>Average Increase</th>
<th>Percent 1st Year</th>
<th>Percent 2nd Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>75</td>
<td>75,172</td>
<td>$0.98</td>
<td>$1.36</td>
<td>1.9%</td>
<td>2.5%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Regions</th>
<th></th>
<th></th>
<th></th>
<th>Average Increase</th>
<th>Percent 1st Year</th>
<th>Percent 2nd Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>East North Central</td>
<td>48</td>
<td>26,831</td>
<td>0.87</td>
<td>1.26</td>
<td>1.7%</td>
<td>2.4%</td>
</tr>
</tbody>
</table>

1 Areas with a sufficient number of settlements to show a meaningful average
2 Weighted by number of workers covered
* Too few agreements to show a meaningful average
STATES and REGIONS

New England
Connecticut
Maine
Massachusetts
New Hampshire
Rhode Island
Vermont

Middle Atlantic
District of Columbia
Delaware
Maryland
New Jersey
New York
Pennsylvania

Southeast
Alabama
Florida
Georgia
Kentucky
Mississippi
North Carolina
South Carolina
Tennessee
Virginia

East North Central
Illinois
Indiana
Michigan
Minnesota
Ohio
West Virginia
Wisconsin

West North Central
Iowa
Kansas
Missouri
Nebraska

South Central
Arkansas
Louisiana
New Mexico
Oklahoma
Texas

Mountain-Northern Plains
Colorado
Montana
North Dakota
South Dakota
Utah
Wyoming

Southwest Pacific
Arizona
California
Hawaii
Nevada

Northwest
Alaska
Idaho
Oregon
Washington

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<table>
<thead>
<tr>
<th>Percent Change</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.2%</td>
<td>$1.02</td>
<td>$1.03</td>
<td>$1.04</td>
<td>$1.05</td>
</tr>
<tr>
<td>2.0%</td>
<td>$1.14</td>
<td>$1.16</td>
<td>$1.18</td>
<td>$1.20</td>
</tr>
<tr>
<td>1.0%</td>
<td>$1.24</td>
<td>$1.26</td>
<td>$1.28</td>
<td>$1.30</td>
</tr>
<tr>
<td>0.9%</td>
<td>$1.26</td>
<td>$1.28</td>
<td>$1.30</td>
<td>$1.32</td>
</tr>
</tbody>
</table>

- Youngstown, Ohio: $44.52
- Springfield, Illinois: $47.47
- Rockford, Illinois: $50.48
- Champaign, Illinois: $46.32

- Workers' Council:
  - Year 1: $5
  - Year 2: $5
  - Year 3: $5
  - Year 4: $5

2010 Settlements